

Floor Log # _____ Sales Rep: _____ Date: _____ Time: _____

Name: _____ Home #: _____

Employer: _____ Work #: _____

Co-Buyer/Decision Maker: _____

Street Address: _____ City: _____ State: _____ Zip: _____

Trade Description: _____

_____ New _____ Used _____ Car _____ Truck _____ Sport Utility _____ Van
Vehicle Interest:

Details: _____

Turn to: _____
Demo _____
Write-Up _____
Sold _____

RESULTS

Customer left: _____ *satisfied* _____ *dissatisfied*

Your Name: _____ *Employee* _____

Crew Chief: _____ *Employee* _____

Primary Roadblock to the Sale: _____

Comments: _____

Manager Sign-Off _____