Daily Lot and Phone Activity Sheet

Date: Lot: Day: MON TUES WEDS THURS FRI SAT SUN

							Customer Source						Vehicle Information		Media Source						Results				
	Time	Slsprson Name	Customer Name	Follow Up/Next Action	Night Phone/ Day Phone	Email/Fax	Phone Up	Appt.	Lot Up	Referral	Repeat	Be Back	Model Desired	Trade Desc.	TV	Radio	Letter	Drive By	Newspaper	Other	Appraisal	Demo	Proposal	Mgr T/O	Sold
1																									
2																									
3																									
4																									
5																									
6																									
7																									
8																									
9																									
10																									
11																									
12																									
13																									
14																									
Summary Total																									